

Rainmaker Quarterly for Real Estate & Construction CPA Members... We Appreciate You!

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Rainmaker Real Estate & Construction Quarterly

Connecting with members, making connections between members, and providing access to information and resources.

Each edition of this quarterly newsletter comes with a promise to keep it relevant, useful and provide you the opportunity to leverage your Real Estate & Construction CPAs membership. The Rainmaker Quarterly will offer a review of recent member activities, a look at current news and resources, and a view of future events, resources, and industry happenings. This is designed for YOU. Your engagement in this quarterly piece is important and we appreciate your honest feedback, valuable insights, and importantly, your contributions.



SuperConference 2018 Highlight Reel

SuperConference was an event to **remember**. Feedback was outstanding from attendees about the content, speakers, and networking. Copies of presentations cannot replace **Being There**, however if



Welcome 2018 New Member Firms

Real Estate & Construction CPAs welcomes:

you would like to connect with any of the speakers please let us know. Below are 3 tips for leveraging the investment you made by attending the conference.

1. Meet with your team and highlight the most relevant and valuable information and ideas you learned.
2. Brainstorm how to implement one or two ideas that surfaced from your team collaboration.
3. Follow up with new connections you made, old connections that you didn't get to revisit, or someone that you didn't know and weren't able to meet.



Real Estate & Construction Member Quest

The first 3 people to guess who these members are will win a \$50 credit to the Fly-In!

Submit your answers to [Nikki Demers](#).

- This member is an audit and Advisory Shareholder at a firm located in Nashville, Tennessee and is an avid sports fan. He is currently serving on the Real Estate & Construction Executive Committee.
- This member recently won Real Estate & Construction CPAs Member of the Year Award at SuperConference. He is a Partner & Co-Founder of his firm which is located in Vienna, Virginia.

>> [Real Estate & Construction CPAs firm directory](#).

- **J.D. Frost & Co., PLLC** located in Chattanooga, Tennessee. This firm joined in March.
- **Mueller Prost** located in St. Louis, Missouri. This firm joined in July.
- **TNCPA, P.C.** located Houston, Texas. This firm joined in July.

If you have not done so already, we encourage you to reach out to these firms and give them a warm welcome.

>>[Real Estate & Construction CPAs firm directory](#).



Mark Your Calendar for the Upcoming Events

Real Estate & Construction CPAs Upcoming Events:

- August 8: Cloud Computing for CPAs Webinar
- August 15: Workflow Technology to Optimize Business Processes Webinar
- August 23: Developing Business in a New Market Place Webinar
- August 28 - 29: The Rainmaker Academy Nashville Launch
- September 21: Real Estate & Construction Fly-In located in Chicago
- October 17 - 18: Real Estate & Construction Growth Team Workshop in Nashville

- November 13: Member Roundtable Call

>>[For full list of events & details, click here.](#)



Member Tool: Listserv

"The member listserv is worth the price of admission."

This forum is a solution to your most complex client issues, a tool to distribute valuable industry information, and a terrific way to stay connected with fellow members. If you haven't been an active user, now is a good time to start by posting a question, sharing a tool, or distributing an article that you think others would find useful. Simply send an email with your questions, information or ideas. Please let us know if you need access.

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EXECUTIVE
COMMITTEE**



Featured Industry Articles

Check out some of the spotlight articles below.

>> **The Effects of Tax Reform.**

[Read this article.](#)

>> **FMI's Second Quarter
Construction Outlook.**

[Read this article.](#)

>> **You Only Get What You Put
In.**

[Read this article.](#)

>> **Consistency in Creating a
Growth Culture.**

[Read this article.](#)

>>[Submit articles to the listserv.](#)

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COMPANIES
TEAM**



In the Works...

Behind the scenes items you should know about:

Building out a Library of Member

Resources: We are asking you & others from your firm to participate by submitting articles, tools, templates, presentations, and other information that Real Estate & Construction CPA members would find valuable. Our goal is to have a deep set of resources that your team can use to improve growth, practice management, client service, and technical expertise.

Please send your submissions to [Nikki Demers](#).

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**RESOURCES
TO HELP
YOU GROW**



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